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Increasing industry support for TravelManagers Australia

Tuesday, 1 April 2008

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TravelManagers Australia will take advantage of increased support from Fiji & Pacific Specialist Holidays and Qantas Holidays in a move general manager Don Beattie says is indicative of the impact the company's rapidly growing business model is achieving on the local industry landscape.

Announced at last week's regional TravelManagers meeting in Melbourne, the increased support will see the organisation provided with a series of exclusive familiarisations to the Pacific and Hong Kong.

Mr Beattie said the support being offered by these two wholesalers is indicative of existing arrangements with other contracted suppliers and sends a strong message to those consultants considering joining TravelManagers.

"A key component of the TravelManagers model lies in its ability to access quality product and the support of our industry partners" he said

"We also provide our Personal Travel Managers with the training and business development support that allows them to take full advantage of the strong business opportunities the TravelManagers model affords them.

"A major point of difference lies in the flexibility of the TravelManagers model.

"Personal Travel Managers enjoy absolute control over their earnings while managing their lifestyle requirements and delivering their clients a high degree of personal service.

TravelManagers states that the support of its industry partners is making a significant contribution to the rapid growth the company is currently enjoying across the country.

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