



# TRAVELMANAGERS

personally yours

## TravelManagers Appoint First Business Partnership Manager

Wednesday, 25 February 2009

### TravelManagers Appoint First Business Partnership Manager

TravelManagers has appointed Jodie Lemon as the first of four business partnership managers across Australia. Ms. Lemon will cover Victoria and Tasmania and will be based in Melbourne.

No stranger to the travel industry Ms. Lemon's background includes extensive experience in retail sales and management. In addition to this she has worked as a travel consultant and as a supplier for Intercontinental Hotel Group and for five years she was the business development manager for Travel Indochina in Victoria and Tasmania.

TravelManagers' executive general manager, Mandy Scotney says she was impressed with the calibre of candidate that applied for the position, which Ms. Scotney describes as similar to a business mentor role.

"Given how unique the travel industry is it was essential to secure someone with industry experience and Jodie certainly ticked that box. The fact she has worked as an agent but then on the supplier side with such a focus on client servicing will provide our personal travel managers with access to a wide range and depth of experience and expertise."

Ms. Scotney said Ms. Lemon's role would focus on recruiting more personal travel managers and assisting existing personal travel managers within her region with further developing their business.

"Support of our people is our number one priority. While at differing stages in their businesses, everyone benefits from a sounding board, an outside perspective and fresh ideas. It's as much about developing that personal confidence as anything."

Ms. Lemon was champing at the bit to get started in her new role.

"The personal travel manager is a concept that appeals to me immensely. I am hugely customer centric and believe the personal travel manager approach not only adds significant value to a client's travel experience but ensures the retention of good people in the industry."

Ms. Lemon describes herself as a passionate traveller and is very keen to grow the TravelManagers business in Victoria and Tasmania tapping into her extensive industry relationships.

"What business isn't about relationships which is again why the personal travel manager concept has such appeal to me. I know this area geographically and the suppliers so once I get to know the personal travel managers, there will be no stopping me."

Ms. Lemon begins her role on 23 February. Ms. Scotney says they are still in the process of interviewing candidates for the New South Wales, Western Australia and Queensland positions.

For a confidential discussion regarding these positions contact Mandy Scotney, executive general manager, on 0403934058 or [mscotney@houseoftravel.com.au](mailto:mscotney@houseoftravel.com.au)



**CONTACT**

Tel: 1800 019 599 Email: [info@travelmanagers.com.au](mailto:info@travelmanagers.com.au)  
<http://join.travelmanagers.com.au/>

ABN: 35 113 085 626 Licences No's: NSW 2TA5758, QLD 3168806, SA TTA198473,  
TAS TAS158, VIC 32695, WA 9TA1394