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TravelManagers Appoint NSW ACT Business Partnership Manager

Wednesday, 24 June 2009

TravelManagers has found its third business partnership manager with the appointment of Michael Gazal for the New South Wales and ACT regions.

Mr. Gazal has 20 plus years in management, including four years in state management roles with multi-national retail travel franchise company, Harvey World Travel. Prior to this he was himself a very successful owner-operator of a Harvey World Travel office in Sydney.

TravelManagers' executive general manager, Mandy Scotney says his industry experience and its breadth is key for TravelManagers.

"We made a conscious decision to not rush to make these business development manager appointments because we saw having the right people with the right experience as critical to their success. Michael has vast experience in building successful travel businesses which is an essential asset for our team to draw on."

Mr. Gazal's role will include business coaching for new personal travel managers and supporting existing managers with business planning, while assisting with the recruitment of new people to TravelManagers.



"Michael's understanding of retail management provides us with a significant resource into the minds of customers."

Mr. Gazal sees the personal travel manager as the growth story of the future for the travel industry and had no doubt TravelManagers was the firm to align with.

"People are becoming busier everyday and time is the one commodity you can't buy. To be able to have your own personal travel manager, who will sort your travel when and where you want it, is going to become increasingly valuable to individuals. At the same time from a career perspective people's time is increasingly precious. Being a personal travel manager allows you to control your day, your commitments to clients, family and yourself and effectively run your own business. This concept is only going to grow."

Mr. Gazal believes it is a great time to be part of the travel industry.

"The very best opportunity to make an impression is during tough economic times. Businesses are looking for something different, something exciting which will add value to their business. I can't wait to get stuck in."

TravelManagers appointed Jodie Lemon as their business partnership manager for Victoria and Tasmania, she is based in Melbourne while Sarah Weaver, another recent appointment is based in Brisbane and covers Queensland.

Mr. Gazal will begin his role with an induction into the TravelManagers' business and meeting the personal travel managers in New South Wales and ACT. He will be contactable on mgazal@travelmanagers.com.au from 1 July.

CONTACT

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